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1 A bill to be entitled
2 An act relating to Medicaid managed care; amending s.
3 409.908, F.S.; requiring the Agency for Health Care
4 Administration to determine compliance with essential
5 provider contracting requirements; requiring the
6 agency to withhold supplemental payments under certain
7 circumstances; amending s. 409.912, F.S.; repealing s.
8 409.9124, F.S., relating to managed care
9 reimbursement; removing obsolete language related to
10 provider service network reimbursement; amending s.
11 409.964, F.S.; removing obsolete language related to
12 requiring the agency to provide public notice before
13 seeking a Medicaid waiver; amending s. 409.966, F.S.;
14 revising a provision related to a requirement that the
15 agency include certain information in a utilization
16 and spending databook; requiring the agency to conduct
17 a single, statewide procurement and negotiate and
18 select plans on a regional basis; authorizing the
19 agency to select plans on a statewide basis under
20 certain circumstances; specifying the procurement
21 regions; removing obsolete language related to prepaid
22 rates and an additional procurement award; making
23 conforming changes; amending s. 409.967, F.S.;
24 removing obsolete language related to certain hospital
25 contracts; requiring the agency to test provider

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network databases to confirm that enrollees have
timely access to all covered benefits; removing
obsolete language related to a request for
information; authorizing plans to reduce an achieved
savings rebate under certain circumstances;
classifying certain expenditures as medical expenses;
amending s. 409.968, F.S.; removing obsolete language
related to provider service network reimbursement;
amending s. 409.973, F.S.; providing for dental
services benefits; requiring healthy behaviors
programs to address tobacco use and opioid abuse;
removing obsolete language related to primary care
appointments; requiring managed care plans to
establish certain programs to improve dental health
outcomes; requiring the agency to establish
performance and outcome measures; removing a
requirement to provide dental benefits separate from
the Medicaid managed medical assistance program;
amending s. 409.974, F.S.; establishing numbers of
regional contract awards in the managed medical
assistance program; amending s. 409.975, F.S.;
requiring the agency to assess managed care plan
compliance with certain requirements at least
quarterly; specifying that certain cancer hospitals
are statewide essential providers; establishing

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51 certain payments for such cancer hospitals; amending
52 s. 409.977, F.S.; prohibiting the agency from
53 automatically enrolling recipients in managed care
54 plans under certain circumstances; removing obsolete
55 language related to automatic enrollment and certain
56 federal approvals; providing that children receiving
57 guardianship assistance payments are eligible for a
58 specialty plan; amending s. 409.981, F.S.; specifying
59 the number of regional contract awards in the long-
60 term care managed care plan; making a conforming
61 change; amending s. 409.906, F.S.; conforming a cross-
62 reference; providing an effective date.

63
64 Be It Enacted by the Legislature of the State of Florida:

65
66 Section 1. Subsection (26) of section 409.908, Florida
67 Statutes, is amended to read:

68 409.908 Reimbursement of Medicaid providers.—Subject to
69 specific appropriations, the agency shall reimburse Medicaid
70 providers, in accordance with state and federal law, according
71 to methodologies set forth in the rules of the agency and in
72 policy manuals and handbooks incorporated by reference therein.
73 These methodologies may include fee schedules, reimbursement
74 methods based on cost reporting, negotiated fees, competitive
75 bidding pursuant to s. 287.057, and other mechanisms the agency

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76 considers efficient and effective for purchasing services or
77 goods on behalf of recipients. If a provider is reimbursed based
78 on cost reporting and submits a cost report late and that cost
79 report would have been used to set a lower reimbursement rate
80 for a rate semester, then the provider's rate for that semester
81 shall be retroactively calculated using the new cost report, and
82 full payment at the recalculated rate shall be effected
83 retroactively. Medicare-granted extensions for filing cost
84 reports, if applicable, shall also apply to Medicaid cost
85 reports. Payment for Medicaid compensable services made on
86 behalf of Medicaid-eligible persons is subject to the
87 availability of moneys and any limitations or directions
88 provided for in the General Appropriations Act or chapter 216.
89 Further, nothing in this section shall be construed to prevent
90 or limit the agency from adjusting fees, reimbursement rates,
91 lengths of stay, number of visits, or number of services, or
92 making any other adjustments necessary to comply with the
93 availability of moneys and any limitations or directions
94 provided for in the General Appropriations Act, provided the
95 adjustment is consistent with legislative intent.

96 (26) The agency may receive funds from state entities,
97 including, but not limited to, the Department of Health, local
98 governments, and other local political subdivisions, for the
99 purpose of making special exception payments and Low Income Pool
100 Program payments, including federal matching funds. Funds

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received for this purpose shall be separately accounted for and may not be commingled with other state or local funds in any manner. The agency may certify all local governmental funds used as state match under Title XIX of the Social Security Act to the extent and in the manner authorized under the General Appropriations Act and pursuant to an agreement between the agency and the local governmental entity. In order for the agency to certify such local governmental funds, a local governmental entity must submit a final, executed letter of agreement to the agency, which must be received by October 1 of each fiscal year and provide the total amount of local governmental funds authorized by the entity for that fiscal year under the General Appropriations Act. The local governmental entity shall use a certification form prescribed by the agency. At a minimum, the certification form must identify the amount being certified and describe the relationship between the certifying local governmental entity and the local health care provider. Local governmental funds outlined in the letters of agreement must be received by the agency no later than October 31 of each fiscal year in which such funds are pledged, unless an alternative plan is specifically approved by the agency. To be eligible for low-income pool funding or other forms of supplemental payments funded by intergovernmental transfers, and in addition to any other applicable requirements, essential providers identified in paragraph s. 409.975(1)(a) ~~s.~~

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126 ~~409.975(1)(a)2.~~ must have a network ~~offer to~~ contract with each
127 managed care plan in their region and essential providers
128 identified in paragraph s. 409.975(1)(b) ~~s. 409.975(1)(b)1. and~~
129 ~~3.~~ must have a network ~~offer to~~ contract with each managed care
130 plan in the state. Before releasing such supplemental payments,
131 ~~in the event the parties have not executed network contracts,~~
132 the agency shall determine whether such contracts are in place
133 and evaluate the parties' efforts to complete negotiations. If
134 ~~such efforts continue to fail, the agency must~~ withhold such
135 supplemental payments beginning no later than January 1 of each
136 fiscal year for essential providers without such contracts in
137 place ~~in the third quarter of the fiscal year if it determines~~
138 ~~that, based upon the totality of the circumstances, the~~
139 ~~essential provider has negotiated with the managed care plan in~~
140 ~~bad faith. If the agency determines that an essential provider~~
141 ~~has negotiated in bad faith, it must notify the essential~~
142 ~~provider at least 90 days in advance of the start of the third~~
143 ~~quarter of the fiscal year and afford the essential provider~~
144 ~~hearing rights in accordance with chapter 120.~~

145 Section 2. Subsection (1) of section 409.912, Florida
146 Statutes, is amended to read:

147 409.912 Cost-effective purchasing of health care.—The
148 agency shall purchase goods and services for Medicaid recipients
149 in the most cost-effective manner consistent with the delivery
150 of quality medical care. To ensure that medical services are

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effectively utilized, the agency may, in any case, require a confirmation or second physician's opinion of the correct diagnosis for purposes of authorizing future services under the Medicaid program. This section does not restrict access to emergency services or poststabilization care services as defined in 42 C.F.R. s. 438.114. Such confirmation or second opinion shall be rendered in a manner approved by the agency. The agency shall maximize the use of prepaid per capita and prepaid aggregate fixed-sum basis services when appropriate and other alternative service delivery and reimbursement methodologies, including competitive bidding pursuant to s. 287.057, designed to facilitate the cost-effective purchase of a case-managed continuum of care. The agency shall also require providers to minimize the exposure of recipients to the need for acute inpatient, custodial, and other institutional care and the inappropriate or unnecessary use of high-cost services. The agency shall contract with a vendor to monitor and evaluate the clinical practice patterns of providers in order to identify trends that are outside the normal practice patterns of a provider's professional peers or the national guidelines of a provider's professional association. The vendor must be able to provide information and counseling to a provider whose practice patterns are outside the norms, in consultation with the agency, to improve patient care and reduce inappropriate utilization. The agency may mandate prior authorization, drug therapy

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management, or disease management participation for certain populations of Medicaid beneficiaries, certain drug classes, or particular drugs to prevent fraud, abuse, overuse, and possible dangerous drug interactions. The Pharmaceutical and Therapeutics Committee shall make recommendations to the agency on drugs for which prior authorization is required. The agency shall inform the Pharmaceutical and Therapeutics Committee of its decisions regarding drugs subject to prior authorization. The agency is authorized to limit the entities it contracts with or enrolls as Medicaid providers by developing a provider network through provider credentialing. The agency may competitively bid single-source-provider contracts if procurement of goods or services results in demonstrated cost savings to the state without limiting access to care. The agency may limit its network based on the assessment of beneficiary access to care, provider availability, provider quality standards, time and distance standards for access to care, the cultural competence of the provider network, demographic characteristics of Medicaid beneficiaries, practice and provider-to-beneficiary standards, appointment wait times, beneficiary use of services, provider turnover, provider profiling, provider licensure history, previous program integrity investigations and findings, peer review, provider Medicaid policy and billing compliance records, clinical and medical record audits, and other factors. Providers are not entitled to enrollment in the Medicaid provider network.

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201 The agency shall determine instances in which allowing Medicaid
202 beneficiaries to purchase durable medical equipment and other
203 goods is less expensive to the Medicaid program than long-term
204 rental of the equipment or goods. The agency may establish rules
205 to facilitate purchases in lieu of long-term rentals in order to
206 protect against fraud and abuse in the Medicaid program as
207 defined in s. 409.913. The agency may seek federal waivers
208 necessary to administer these policies.

209 (1) The agency may contract with a provider service
210 network, which must ~~may~~ be reimbursed on a ~~fee-for-service or~~
211 prepaid basis. Prepaid provider service networks shall receive
212 per-member, per-month payments. ~~A provider service network that~~
213 ~~does not choose to be a prepaid plan shall receive fee-for-~~
214 ~~service rates with a shared savings settlement. The fee-for-~~
215 ~~service option shall be available to a provider service network~~
216 ~~only for the first 2 years of the plan's operation or until the~~
217 ~~contract year beginning September 1, 2014, whichever is later.~~
218 ~~The agency shall annually conduct cost reconciliations to~~
219 ~~determine the amount of cost savings achieved by fee-for-service~~
220 ~~provider service networks for the dates of service in the period~~
221 ~~being reconciled. Only payments for covered services for dates~~
222 ~~of service within the reconciliation period and paid within 6~~
223 ~~months after the last date of service in the reconciliation~~
224 ~~period shall be included. The agency shall perform the necessary~~
225 ~~adjustments for the inclusion of claims incurred but not~~

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~~reported within the reconciliation for claims that could be received and paid by the agency after the 6-month claims processing time lag. The agency shall provide the results of the reconciliations to the fee-for-service provider service networks within 45 days after the end of the reconciliation period. The fee-for-service provider service networks shall review and provide written comments or a letter of concurrence to the agency within 45 days after receipt of the reconciliation results. This reconciliation shall be considered final.~~

(a) A provider service network which is reimbursed by the agency on a prepaid basis shall be exempt from parts I and III of chapter 641 but must comply with the solvency requirements in s. 641.2261(2) and meet appropriate financial reserve, quality assurance, and patient rights requirements as established by the agency.

(b) A provider service network is a network established or organized and operated by a health care provider, or group of affiliated health care providers, which provides a substantial proportion of the health care items and services under a contract directly through the provider or affiliated group of providers and may make arrangements with physicians or other health care professionals, health care institutions, or any combination of such individuals or institutions to assume all or part of the financial risk on a prospective basis for the provision of basic health services by the physicians, by other

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health professionals, or through the institutions. The health care providers must have a controlling interest in the governing body of the provider service network organization.

Section 3. Section 409.9124, Florida Statutes, is repealed.

Section 4. Section 409.964, Florida Statutes, is amended to read:

409.964 Managed care program; state plan; waivers.—The Medicaid program is established as a statewide, integrated managed care program for all covered services, including long-term care services. The agency shall apply for and implement state plan amendments or waivers of applicable federal laws and regulations necessary to implement the program. ~~Before seeking a waiver, the agency shall provide public notice and the opportunity for public comment and include public feedback in the waiver application. The agency shall hold one public meeting in each of the regions described in s. 409.966(2), and the time period for public comment for each region shall end no sooner than 30 days after the completion of the public meeting in that region.~~

Section 5. Paragraph (f) of subsection (3) of section 409.966, Florida Statutes, is redesignated as paragraph (d), and subsection (2), paragraphs (a), (d), and (e) of subsection (3), and subsection (4) of that section are amended to read:

409.966 Eligible plans; selection.—

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(2) ELIGIBLE PLAN SELECTION.—The agency shall select a limited number of eligible plans to participate in the Medicaid program using invitations to negotiate in accordance with s. 287.057(1)(c). At least 90 days before issuing an invitation to negotiate, the agency shall compile and publish a databook consisting of a comprehensive set of utilization and spending data consistent with actuarial rate-setting practices and standards for at least the most recent 24 months ~~3 most recent contract years consistent with the rate-setting periods~~ for all Medicaid recipients by region ~~or county~~. The source of the data in the report must include ~~both historic fee-for-service claims and~~ validated data from the Medicaid Encounter Data System. The report must be available in electronic form and delineate utilization use by age, gender, eligibility group, geographic area, and aggregate clinical risk score. The agency shall conduct a single, statewide procurement, shall negotiate and select plans on a regional basis, and may select plans on a statewide basis if deemed the best value for the state and Medicaid recipients. Plan selection ~~separate and simultaneous procurements~~ shall be conducted in each of the following regions:

(a) Region A, which consists of Bay, Calhoun, Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla, Walton, and Washington Counties.

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301 (b) Region B, which consists of Alachua, Baker, Bradford,
302 Citrus, Clay, Columbia, Dixie, Duval, Flagler, Gilchrist,
303 Hamilton, Hernando, Lafayette, Lake, Levy, Marion, Nassau,
304 Putnam, St. Johns, Sumter, Suwannee, Union, and Volusia
305 Counties.

306 (c) Region C, which consists of Hardee, Highlands,
307 Hillsborough, Manatee, Pasco, Pinellas, and Polk Counties.

308 (d) Region D, which consists of Brevard, Orange, Osceola,
309 and Seminole Counties.

310 (e) Region E, which consists of Charlotte, Collier,
311 DeSoto, Glades, Hendry, Lee, and Sarasota Counties.

312 (f) Region F, which consists of Indian River, Martin,
313 Okeechobee, Palm Beach, and St. Lucie Counties.

314 (g) Region G, which consists of Broward County.

315 (h) Region H, which consists of Miami-Dade and Monroe
316 Counties.

317 ~~(a) Region 1, which consists of Escambia, Okaloosa, Santa~~
318 ~~Rosa, and Walton Counties.~~

319 ~~(b) Region 2, which consists of Bay, Calhoun, Franklin,~~
320 ~~Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty,~~
321 ~~Madison, Taylor, Wakulla, and Washington Counties.~~

322 ~~(c) Region 3, which consists of Alachua, Bradford, Citrus,~~
323 ~~Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Lake,~~
324 ~~Levy, Marion, Putnam, Sumter, Suwannee, and Union Counties.~~

325 ~~(d) Region 4, which consists of Baker, Clay, Duval,~~

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~~Flagler, Nassau, St. Johns, and Volusia Counties.~~

~~(e) Region 5, which consists of Pasco and Pinellas Counties.~~

~~(f) Region 6, which consists of Hardee, Highlands, Hillsborough, Manatee, and Polk Counties.~~

~~(g) Region 7, which consists of Brevard, Orange, Osceola, and Seminole Counties.~~

~~(h) Region 8, which consists of Charlotte, Collier, DeSoto, Glades, Hendry, Lee, and Sarasota Counties.~~

~~(i) Region 9, which consists of Indian River, Martin, Okeechobee, Palm Beach, and St. Lucie Counties.~~

~~(j) Region 10, which consists of Broward County.~~

~~(k) Region 11, which consists of Miami-Dade and Monroe Counties.~~

(3) QUALITY SELECTION CRITERIA.—

(a) The invitation to negotiate must specify the criteria and the relative weight of the criteria that will be used for determining the acceptability of the reply and guiding the selection of the organizations with which the agency negotiates. In addition to criteria established by the agency, the agency shall consider the following factors in the selection of eligible plans:

1. Accreditation by the National Committee for Quality Assurance, the Joint Commission, or another nationally recognized accrediting body.

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351 2. Experience serving similar populations, including the
352 organization's record in achieving specific quality standards
353 with similar populations.

354 3. Availability and accessibility of primary care and
355 specialty physicians in the provider network.

356 4. Establishment of community partnerships with providers
357 that create opportunities for reinvestment in community-based
358 services.

359 5. Organization commitment to quality improvement and
360 documentation of achievements in specific quality improvement
361 projects, including active involvement by organization
362 leadership.

363 6. Provision of additional benefits, particularly dental
364 care and disease management, and other initiatives that improve
365 health outcomes.

366 7. Evidence that an eligible plan has obtained signed
367 contracts or written agreements ~~or signed contracts~~ or has made
368 substantial progress in establishing relationships with
369 providers before the plan submits ~~submitting~~ a response.

370 8. Comments submitted in writing by any enrolled Medicaid
371 provider relating to a specifically identified plan
372 participating in the procurement in the same region as the
373 submitting provider.

374 9. Documentation of policies and procedures for preventing
375 fraud and abuse.

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376 10. The business relationship an eligible plan has with
377 any other eligible plan that responds to the invitation to
378 negotiate.

379 ~~(d) For the first year of the first contract term, the~~
380 ~~agency shall negotiate capitation rates or fee for service~~
381 ~~payments with each plan in order to guarantee aggregate savings~~
382 ~~of at least 5 percent.~~

383 ~~1. For prepaid plans, determination of the amount of~~
384 ~~savings shall be calculated by comparison to the Medicaid rates~~
385 ~~that the agency paid managed care plans for similar populations~~
386 ~~in the same areas in the prior year. In regions containing no~~
387 ~~prepaid plans in the prior year, determination of the amount of~~
388 ~~savings shall be calculated by comparison to the Medicaid rates~~
389 ~~established and certified for those regions in the prior year.~~

390 ~~2. For provider service networks operating on a fee-for-~~
391 ~~service basis, determination of the amount of savings shall be~~
392 ~~calculated by comparison to the Medicaid rates that the agency~~
393 ~~paid on a fee-for-service basis for the same services in the~~
394 ~~prior year.~~

395 ~~(e) To ensure managed care plan participation in Regions 1~~
396 ~~and 2, the agency shall award an additional contract to each~~
397 ~~plan with a contract award in Region 1 or Region 2. Such~~
398 ~~contract shall be in any other region in which the plan~~
399 ~~submitted a responsive bid and negotiates a rate acceptable to~~
400 ~~the agency. If a plan that is awarded an additional contract~~

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~~pursuant to this paragraph is subject to penalties pursuant to s. 409.967(2)(i) for activities in Region 1 or Region 2, the additional contract is automatically terminated 180 days after the imposition of the penalties. the plan must reimburse the agency for the cost of enrollment changes and other transition activities.~~

(4) ADMINISTRATIVE CHALLENGE.—Any eligible plan that participates in an invitation to negotiate ~~in more than one region~~ and is selected ~~in at least one region~~ may not begin serving Medicaid recipients in any region ~~for which it was selected~~ until all administrative challenges to procurements required by this section to which the eligible plan is a party have been finalized. If the number of plans selected is less than the maximum amount of plans permitted in the region, the agency may contract with other selected plans in the region not participating in the administrative challenge before resolution of the administrative challenge. For purposes of this subsection, an administrative challenge is finalized if an order granting voluntary dismissal with prejudice has been entered by any court established under Article V of the State Constitution or by the Division of Administrative Hearings, a final order has been entered into by the agency and the deadline for appeal has expired, a final order has been entered by the First District Court of Appeal and the time to seek any available review by the Florida Supreme Court has expired, or a final order has been

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entered by the Florida Supreme Court and a warrant has been issued.

Section 6. Paragraphs (c) and (f) of subsection (2) and paragraph (b) of subsection (4) of section 409.967, Florida Statutes, are amended, and paragraph (k) is added to subsection (3) of that section, to read:

409.967 Managed care plan accountability.—

(2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem necessary, the contract must require:

(c) Access.—

1. The agency shall establish specific standards for the number, type, and regional distribution of providers in managed care plan networks to ensure access to care for both adults and children. Each plan must maintain a regionwide network of providers in sufficient numbers to meet the access standards for specific medical services for all recipients enrolled in the plan. The exclusive use of mail-order pharmacies may not be sufficient to meet network access standards. Consistent with the standards established by the agency, provider networks may include providers located outside the region. ~~A plan may contract with a new hospital facility before the date the hospital becomes operational if the hospital has commenced construction, will be licensed and operational by January 1,~~

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2013, and a final order has issued in any civil or administrative challenge. Each plan shall establish and maintain an accurate and complete electronic database of contracted providers, including information about licensure or registration, locations and hours of operation, specialty credentials and other certifications, specific performance indicators, and such other information as the agency deems necessary. The database must be available online to both the agency and the public and have the capability to compare the availability of providers to network adequacy standards and to accept and display feedback from each provider's patients. Each plan shall submit quarterly reports to the agency identifying the number of enrollees assigned to each primary care provider. The agency shall conduct, or contract for, systematic and continuous testing of the provider network databases maintained by each plan to confirm accuracy, confirm that behavioral health providers are accepting enrollees, and confirm that enrollees have timely access to all covered benefits ~~behavioral health services~~.

2. Each managed care plan must publish any prescribed drug formulary or preferred drug list on the plan's website in a manner that is accessible to and searchable by enrollees and providers. The plan must update the list within 24 hours after making a change. Each plan must ensure that the prior authorization process for prescribed drugs is readily accessible

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476 to health care providers, including posting appropriate contact
477 information on its website and providing timely responses to
478 providers. For Medicaid recipients diagnosed with hemophilia who
479 have been prescribed anti-hemophilic-factor replacement
480 products, the agency shall provide for those products and
481 hemophilia overlay services through the agency's hemophilia
482 disease management program.

483 3. Managed care plans, and their fiscal agents or
484 intermediaries, must accept prior authorization requests for any
485 service electronically.

486 4. Managed care plans serving children in the care and
487 custody of the Department of Children and Families must maintain
488 complete medical, dental, and behavioral health encounter
489 information and participate in making such information available
490 to the department or the applicable contracted community-based
491 care lead agency for use in providing comprehensive and
492 coordinated case management. The agency and the department shall
493 establish an interagency agreement to provide guidance for the
494 format, confidentiality, recipient, scope, and method of
495 information to be made available and the deadlines for
496 submission of the data. The scope of information available to
497 the department shall be the data that managed care plans are
498 required to submit to the agency. The agency shall determine the
499 plan's compliance with standards for access to medical, dental,
500 and behavioral health services; the use of medications; and

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501 followup on all medically necessary services recommended as a
502 result of early and periodic screening, diagnosis, and
503 treatment.

504 (f) Continuous improvement.—The agency shall establish
505 specific performance standards and expected milestones or
506 timelines for improving performance over the term of the
507 contract.

508 1. Each managed care plan shall establish an internal
509 health care quality improvement system, including enrollee
510 satisfaction and disenrollment surveys. The quality improvement
511 system must include incentives and disincentives for network
512 providers.

513 2. Each plan must collect and report the Health Plan
514 Employer Data and Information Set (HEDIS) measures, as specified
515 by the agency. These measures must be published on the plan's
516 website in a manner that allows recipients to reliably compare
517 the performance of plans. The agency shall use the HEDIS
518 measures as a tool to monitor plan performance.

519 3. Each managed care plan must be accredited by the
520 National Committee for Quality Assurance, the Joint Commission,
521 or another nationally recognized accrediting body, or have
522 initiated the accreditation process, within 1 year after the
523 contract is executed. For any plan not accredited within 18
524 months after executing the contract, the agency shall suspend
525 automatic assignment under s. 409.977 and 409.984.

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526 ~~4. By the end of the fourth year of the first contract~~
527 ~~term, the agency shall issue a request for information to~~
528 ~~determine whether cost savings could be achieved by contracting~~
529 ~~for plan oversight and monitoring, including analysis of~~
530 ~~encounter data, assessment of performance measures, and~~
531 ~~compliance with other contractual requirements.~~

532 (3) ACHIEVED SAVINGS REBATE.—

533 (k) Plans that contribute funds pursuant to paragraph
534 (4) (b) or paragraph (4) (c) may reduce the rebate owed by an
535 amount equal to the amount of the contribution.

536 (4) MEDICAL LOSS RATIO.—If required as a condition of a
537 waiver, the agency may calculate a medical loss ratio for
538 managed care plans. The calculation shall use uniform financial
539 data collected from all plans and shall be computed for each
540 plan on a statewide basis. The method for calculating the
541 medical loss ratio shall meet the following criteria:

542 (b) Funds provided by plans to ~~graduate medical~~ education
543 institutions to underwrite the costs of residency positions in
544 graduate medical education programs, undergraduate and graduate
545 student positions in nursing education programs, or student
546 positions in any degree or technical program deemed a critical
547 shortage area by the agency shall be classified as medical
548 expenditures, provided that the funding is sufficient to sustain
549 the positions for the number of years necessary to complete the
550 program ~~residency~~ requirements and the residency or student

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positions funded by the plans are actively involved in the
institution's provision ~~active providers~~ of care to Medicaid and
uninsured patients.

Section 7. Subsection (2) of section 409.968, Florida
Statutes, is amended to read:

409.968 Managed care plan payments.—

~~(2) Provider service networks may be prepaid plans and
receive per-member, per-month payments negotiated pursuant to
the procurement process described in s. 409.966. Provider
service networks that choose not to be prepaid plans shall
receive fee-for-service rates with a shared savings settlement.
The fee-for-service option shall be available to a provider
service network only for the first 2 years of its operation. The
agency shall annually conduct cost reconciliations to determine
the amount of cost savings achieved by fee-for-service provider
service networks for the dates of service within the period
being reconciled. Only payments for covered services for dates
of service within the reconciliation period and paid within 6
months after the last date of service in the reconciliation
period must be included. The agency shall perform the necessary
adjustments for the inclusion of claims incurred but not
reported within the reconciliation period for claims that could
be received and paid by the agency after the 6-month claims
processing time lag. The agency shall provide the results of the
reconciliations to the fee-for-service provider service networks~~

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576 ~~within 45 days after the end of the reconciliation period. The~~
577 ~~fee-for-service provider service networks shall review and~~
578 ~~provide written comments or a letter of concurrence to the~~
579 ~~agency within 45 days after receipt of the reconciliation~~
580 ~~results. This reconciliation is considered final.~~

581 Section 8. Paragraphs (e) through (bb) of subsection (1)
582 of section 409.973, Florida Statutes, are redesignated as
583 paragraphs (f) through (cc), respectively, subsection (3),
584 paragraph (b) of subsection (4), and subsection (5) are amended,
585 and a new paragraph (e) is added to subsection (1) of that
586 section, to read:

587 409.973 Benefits.—

588 (1) MINIMUM BENEFITS.—Managed care plans shall cover, at a
589 minimum, the following services:

590 (e) Dental services.

591 (3) HEALTHY BEHAVIORS.—Each plan operating in the managed
592 medical assistance program shall establish a program to
593 encourage and reward healthy behaviors. At a minimum, each plan
594 must establish a medically approved tobacco use ~~smoking~~
595 cessation program, a medically directed weight loss program, and
596 a medically approved alcohol or substance abuse recovery
597 program, which shall include, at a minimum, a focus on opioid
598 abuse recovery. Each plan must identify enrollees who use
599 tobacco ~~smoke~~, are morbidly obese, or are diagnosed with alcohol
600 or substance abuse in order to establish written agreements to

601 secure the enrollees' commitment to participation in these
602 programs.

603 (4) PRIMARY CARE INITIATIVE.—Each plan operating in the
604 managed medical assistance program shall establish a program to
605 encourage enrollees to establish a relationship with their
606 primary care provider. Each plan shall:

607 (b) If the enrollee was not a Medicaid recipient before
608 enrollment in the plan, assist the enrollee in scheduling an
609 appointment with the primary care provider. If possible the
610 appointment should be made within 30 days after enrollment in
611 the plan. ~~For enrollees who become eligible for Medicaid between~~
612 ~~January 1, 2014, and December 31, 2015, the appointment should~~
613 ~~be scheduled within 6 months after enrollment in the plan.~~

614 (5) DENTAL PERFORMANCE IMPROVEMENT.—Given the effect of
615 oral health on overall health, each plan shall establish a
616 program to improve dental health outcomes and increase
617 utilization of preventive dental services. The agency shall
618 establish performance and outcome measures, regularly assess
619 plan performance, and publish data on such measures. Program
620 components shall, at a minimum, include:

621 (a) An education program to inform enrollees of the
622 connection between oral health and overall health and preventive
623 steps to improve dental health.

624 (b) An enrollee incentive program designed to increase
625 utilization of preventive dental services. ~~PROVISION OF DENTAL~~

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626 SERVICES.—

627 ~~(a) The Legislature may use the findings of the Office of~~
628 ~~Program Policy Analysis and Government Accountability's report~~
629 ~~no. 16-07, December 2016, in setting the scope of minimum~~
630 ~~benefits set forth in this section for future procurements of~~
631 ~~eligible plans as described in s. 409.966. Specifically, the~~
632 ~~decision to include dental services as a minimum benefit under~~
633 ~~this section, or to provide Medicaid recipients with dental~~
634 ~~benefits separate from the Medicaid managed medical assistance~~
635 ~~program described in this part, may take into consideration the~~
636 ~~data and findings of the report.~~

637 ~~(b) In the event the Legislature takes no action before~~
638 ~~July 1, 2017, with respect to the report findings required under~~
639 ~~paragraph (a), the agency shall implement a statewide Medicaid~~
640 ~~prepaid dental health program for children and adults with a~~
641 ~~choice of at least two licensed dental managed care providers~~
642 ~~who must have substantial experience in providing dental care to~~
643 ~~Medicaid enrollees and children eligible for medical assistance~~
644 ~~under Title XXI of the Social Security Act and who meet all~~
645 ~~agency standards and requirements. To qualify as a provider~~
646 ~~under the prepaid dental health program, the entity must be~~
647 ~~licensed as a prepaid limited health service organization under~~
648 ~~part I of chapter 636 or as a health maintenance organization~~
649 ~~under part I of chapter 641. The contracts for program providers~~
650 ~~shall be awarded through a competitive procurement process.~~

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~~Beginning with the contract procurement process initiated during the 2023 calendar year, the contracts must be for 6 years and may not be renewed; however, the agency may extend the term of a plan contract to cover delays during a transition to a new plan provider. The agency shall include in the contracts a medical loss ratio provision consistent with s. 409.967(4). The agency is authorized to seek any necessary state plan amendment or federal waiver to commence enrollment in the Medicaid prepaid dental health program no later than March 1, 2019. The agency shall extend until December 31, 2024, the term of existing plan contracts awarded pursuant to the invitation to negotiate published in October 2017.~~

Section 9. Subsections (1) and (2) of section 409.974, Florida Statutes, are amended to read:

409.974 Eligible plans.—

(1) ELIGIBLE PLAN SELECTION.—The agency shall select eligible plans for the managed medical assistance program through the procurement process described in s. 409.966. The agency shall select at least one provider service network for each region, if any submit a responsive bid. The agency shall procure the number of plans, inclusive of statewide plans, if any, for each region as follows:

(a) At least three plans and up to four plans for Region A.

(b) At least five plans and up to six plans for Region B.

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676 (c) At least six plans and up to ten plans for Region C.

677 (d) At least five plans and up to six plans for Region D.

678 (e) At least three plans and up to four plans for Region

679 E.

680 (f) At least three plans and up to five plans for Region

681 F.

682 (g) At least three plans and up to five plans for Region

683 G.

684 (h) At least five plans and up to ten plans for Region H

685 ~~The agency shall notice invitations to negotiate no later than~~
686 ~~January 1, 2013.~~

687 ~~(a) The agency shall procure two plans for Region 1. At~~
688 ~~least one plan shall be a provider service network if any~~
689 ~~provider service networks submit a responsive bid.~~

690 ~~(b) The agency shall procure two plans for Region 2. At~~
691 ~~least one plan shall be a provider service network if any~~
692 ~~provider service networks submit a responsive bid.~~

693 ~~(c) The agency shall procure at least three plans and up~~
694 ~~to five plans for Region 3. At least one plan must be a provider~~
695 ~~service network if any provider service networks submit a~~
696 ~~responsive bid.~~

697 ~~(d) The agency shall procure at least three plans and up~~
698 ~~to five plans for Region 4. At least one plan must be a provider~~
699 ~~service network if any provider service networks submit a~~
700 ~~responsive bid.~~

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~~(e) The agency shall procure at least two plans and up to four plans for Region 5. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(f) The agency shall procure at least four plans and up to seven plans for Region 6. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(g) The agency shall procure at least three plans and up to six plans for Region 7. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(h) The agency shall procure at least two plans and up to four plans for Region 8. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(i) The agency shall procure at least two plans and up to four plans for Region 9. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(j) The agency shall procure at least two plans and up to four plans for Region 10. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(k) The agency shall procure at least five plans and up to~~

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~~10 plans for Region 11. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

If no provider service network submits a responsive bid, the agency shall procure no more than one less than the maximum number of eligible plans permitted in that region. Within 12 months after the initial invitation to negotiate, the agency shall attempt to procure a provider service network. The agency shall notice another invitation to negotiate only with provider service networks in those regions where no provider service network has been selected.

(2) QUALITY SELECTION CRITERIA.—In addition to the criteria established in s. 409.966, the agency shall consider evidence that an eligible plan has obtained signed contracts or written agreements or signed contracts or has made substantial progress in establishing relationships with providers before the plan submits submitting a response. The agency shall evaluate and give special weight to evidence of signed contracts with essential providers as defined by the agency pursuant to s. 409.975(1). ~~The agency shall exercise a preference for plans with a provider network in which over 10 percent of the providers use electronic health records, as defined in s. 408.051.~~ When all other factors are equal, the agency shall consider whether the organization has a contract to provide

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managed long-term care services in the same region and shall exercise a preference for such plans.

Section 10. Paragraphs (a) and (b) of subsection (1) of section 409.975, Florida Statutes, are amended to read:

409.975 Managed care plan accountability.—In addition to the requirements of s. 409.967, plans and providers participating in the managed medical assistance program shall comply with the requirements of this section.

(1) PROVIDER NETWORKS.—Managed care plans must develop and maintain provider networks that meet the medical needs of their enrollees in accordance with standards established pursuant to s. 409.967(2)(c). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price.

(a) Plans must include all providers in the region that are classified by the agency as essential Medicaid providers, unless the agency approves, in writing, an alternative arrangement for securing the types of services offered by the essential providers. The agency shall assess plan compliance with such requirement at least quarterly. Providers are essential for serving Medicaid enrollees if they offer services that are not available from any other provider within a reasonable access standard, or if they provided a substantial share of the total units of a particular service used by Medicaid patients within the region during the last 3 years and

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the combined capacity of other service providers in the region is insufficient to meet the total needs of the Medicaid patients. The agency may not classify physicians and other practitioners as essential providers. The agency, at a minimum, shall determine which providers in the following categories are essential Medicaid providers:

1. Federally qualified health centers.
2. Statutory teaching hospitals as defined in s. 408.07(46).
3. Hospitals that are trauma centers as defined in s. 395.4001(15).
4. Hospitals located at least 25 miles from any other hospital with similar services.

Managed care plans that have not contracted with all essential providers in the region as of the first date of recipient enrollment, or with whom an essential provider has terminated its contract, must negotiate in good faith with such essential providers for 1 year or until an agreement is reached, whichever is first. Payments for services rendered by a nonparticipating essential provider shall be made at the applicable Medicaid rate as of the first day of the contract between the agency and the plan. A rate schedule for all essential providers shall be attached to the contract between the agency and the plan. After 1 year, managed care plans that are unable to contract with

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essential providers shall notify the agency and propose an alternative arrangement for securing the essential services for Medicaid enrollees. The arrangement must rely on contracts with other participating providers, regardless of whether those providers are located within the same region as the nonparticipating essential service provider. If the alternative arrangement is approved by the agency, payments to nonparticipating essential providers after the date of the agency's approval shall equal 90 percent of the applicable Medicaid rate. Except for payment for emergency services, if the alternative arrangement is not approved by the agency, payment to nonparticipating essential providers shall equal 110 percent of the applicable Medicaid rate.

(b) Certain providers are statewide resources and essential providers for all managed care plans in all regions. All managed care plans must include these essential providers in their networks. The agency shall assess plan compliance with such requirement at least quarterly. Statewide essential providers include:

1. Faculty plans of Florida medical schools.
2. Regional perinatal intensive care centers as defined in s. 383.16(2).
3. Hospitals licensed as specialty children's hospitals as defined in s. 395.002(28).
4. Accredited and integrated systems serving medically

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complex children which comprise separately licensed, but commonly owned, health care providers delivering at least the following services: medical group home, in-home and outpatient nursing care and therapies, pharmacy services, durable medical equipment, and Prescribed Pediatric Extended Care.

5. Florida cancer hospitals that meet the criteria in 42 U.S.C. s. 1395ww(d)(1)(B)(v).

Managed care plans that have not contracted with all statewide essential providers in all regions as of the first date of recipient enrollment must continue to negotiate in good faith. Payments to physicians on the faculty of nonparticipating Florida medical schools shall be made at the applicable Medicaid rate. Payments for services rendered by regional perinatal intensive care centers shall be made at the applicable Medicaid rate as of the first day of the contract between the agency and the plan. Except for payments for emergency services, payments to nonparticipating specialty children's hospitals shall equal the highest rate established by contract between that provider and any other Medicaid managed care plan. Payments for services rendered by Florida cancer hospitals that meet the criteria in 42 U.S.C. s. 1395ww(d)(1)(B)(v) shall be made at the applicable Medicaid rate as of the first day of the contract between the agency and the plan.

Section 11. Subsections (1), (4), and (5) of section

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409.977, Florida Statutes, are amended to read:

409.977 Enrollment.—

(1) The agency shall automatically enroll into a managed care plan those Medicaid recipients who do not voluntarily choose a plan pursuant to s. 409.969. The agency shall automatically enroll recipients in plans that meet or exceed the performance or quality standards established pursuant to s. 409.967 and may not automatically enroll recipients in a plan that is deficient in those performance or quality standards. When a specialty plan is available to accommodate a specific condition or diagnosis of a recipient, the agency shall assign the recipient to that plan. The agency may not automatically enroll recipients in a managed medical assistance plan that has more than 45 percent of the enrollees in the region. ~~In the first year of the first contract term only, if a recipient was previously enrolled in a plan that is still available in the region, the agency shall automatically enroll the recipient in that plan unless an applicable specialty plan is available.~~ Except as otherwise provided in this part, the agency may not engage in practices that are designed to favor one managed care plan over another.

(4) The agency shall develop a process to enable a recipient with access to employer-sponsored health care coverage to opt out of all managed care plans and to use Medicaid financial assistance to pay for the recipient's share of the

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876 cost in such employer-sponsored coverage. ~~Contingent upon~~
877 ~~federal approval,~~ The agency shall also enable recipients with
878 access to other insurance or related products providing access
879 to health care services created pursuant to state law, including
880 any product available under ~~the Florida Health Choices Program,~~
881 ~~or~~ any health exchange, to opt out. The amount of financial
882 assistance provided for each recipient may not exceed the amount
883 of the Medicaid premium that would have been paid to a managed
884 care plan for that recipient. The agency shall ~~seek federal~~
885 ~~approval to~~ require Medicaid recipients with access to employer-
886 sponsored health care coverage to enroll in that coverage and
887 use Medicaid financial assistance to pay for the recipient's
888 share of the cost for such coverage. The amount of financial
889 assistance provided for each recipient may not exceed the amount
890 of the Medicaid premium that would have been paid to a managed
891 care plan for that recipient.

892 (5) Specialty plans serving children in the care and
893 custody of the department may serve such children as long as
894 they remain in care, including those remaining in extended
895 foster care pursuant to s. 39.6251, or are in subsidized
896 adoption and continue to be eligible for Medicaid pursuant to s.
897 409.903, or are receiving guardianship assistance payments and
898 continue to be eligible for Medicaid pursuant to s. 409.903.

899 Section 12. Subsection (2) of section 409.981, Florida
900 Statutes, is amended to read:

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409.981 Eligible long-term care plans.—

(2) ELIGIBLE PLAN SELECTION.—The agency shall select eligible plans for the long-term care managed care program through the procurement process described in s. 409.966. The agency shall select at least one provider service network for each region, if any provider service network submits a responsive bid. The agency shall procure the number of plans, inclusive of statewide plans, if any, for each region as follows:

(a) At least three plans and up to four plans for Region

A.

(b) At least three plans and up to six plans for Region B.

(c) At least five plans and up to ten plans for Region C.

(d) At least three plans and up to six plans for Region D.

(e) At least three plans and up to four plans for Region

E.

(f) At least three plans and up to five plans for Region

F.

(g) At least three plans and up to four plans for Region

G.

(h) At least five plans and up to ten plans for Region H.

~~(a) Two plans for Region 1. At least one plan must be a provider service network if any provider service networks submit a responsive bid.~~

~~(b) Two plans for Region 2. At least one plan must be a~~

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~~provider service network if any provider service networks submit
a responsive bid.~~

~~(c) At least three plans and up to five plans for Region
3. At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(d) At least three plans and up to five plans for Region
4. At least one plan must be a provider service network if any
provider service network submits a responsive bid.~~

~~(e) At least two plans and up to four plans for Region 5.
At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(f) At least four plans and up to seven plans for Region
6. At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(g) At least three plans and up to six plans for Region 7.
At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(h) At least two plans and up to four plans for Region 8.
At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(i) At least two plans and up to four plans for Region 9.
At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

~~(j) At least two plans and up to four plans for Region 10.
At least one plan must be a provider service network if any~~

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~~provider service networks submit a responsive bid.~~

~~(k) At least five plans and up to 10 plans for Region 11.
At least one plan must be a provider service network if any
provider service networks submit a responsive bid.~~

If no provider service network submits a responsive bid in a region other than Region A 1 ~~or Region 2~~, the agency shall procure no more than one fewer ~~less~~ than the maximum number of eligible plans permitted in that region. Within 12 months after the initial invitation to negotiate, the agency shall attempt to procure a provider service network. The agency shall notice another invitation to negotiate only with provider service networks in regions where no provider service network has been selected.

Section 13. Paragraph (d) of subsection (13) of section 409.906, Florida Statutes, is amended to read:

409.906 Optional Medicaid services.—Subject to specific appropriations, the agency may make payments for services which are optional to the state under Title XIX of the Social Security Act and are furnished by Medicaid providers to recipients who are determined to be eligible on the dates on which the services were provided. Any optional service that is provided shall be provided only when medically necessary and in accordance with state and federal law. Optional services rendered by providers in mobile units to Medicaid recipients may be restricted or

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prohibited by the agency. Nothing in this section shall be construed to prevent or limit the agency from adjusting fees, reimbursement rates, lengths of stay, number of visits, or number of services, or making any other adjustments necessary to comply with the availability of moneys and any limitations or directions provided for in the General Appropriations Act or chapter 216. If necessary to safeguard the state's systems of providing services to elderly and disabled persons and subject to the notice and review provisions of s. 216.177, the Governor may direct the Agency for Health Care Administration to amend the Medicaid state plan to delete the optional Medicaid service known as "Intermediate Care Facilities for the Developmentally Disabled." Optional services may include:

(13) HOME AND COMMUNITY-BASED SERVICES.—

(d) The agency shall seek federal approval to pay for flexible services for persons with severe mental illness or substance use disorders, including, but not limited to, temporary housing assistance. Payments may be made as enhanced capitation rates or incentive payments to managed care plans that meet the requirements of s. 409.968(3) ~~s. 409.968(4)~~.

Section 14. This act shall take effect July 1, 2022.